

**Mazz Golf Management Revenue
Summary Report 2024
Sierra Sage Golf Course**

Revenue Summary:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2024
Green Fees	\$ 35,673	\$ 26,469	\$ 43,403	\$ 109,442	\$ 146,515	\$ 139,973	\$ 141,425	\$ 149,576	\$ 136,885	\$ -	\$ -	\$ -	\$ 929,361
Tournament Revenue													
Driving Range	7,512	5,158	8,722	20,540	24,904	22,793	21,532	21,478	17,702				150,341
Power Carts	29,015	13,745	23,716	55,205	74,735	76,510	73,954	76,679	67,030				490,589
Lessons	65	65	85	995	1,116	1,203	1,011	1,803	685				7,028
Other rental, repair	70	180	135	550	650	945	830	965	1,117				5,442
Pro Shop Merchandise	3,722	3,107	7,469	17,673	28,674	22,032	22,799	27,260	16,944				149,680
Food & Beverage	11,309	10,352	17,995	44,462	61,243	62,010	55,975	62,841	57,537				383,724
Gift Cards	560	445	110	8,649	8,679	12,427	5,783	13,830	11,548				62,031
Sales Tax	1,228	1,120	2,081	4,943	7,205	6,729	6,093	7,286	6,134				42,819
Other ~ Men's/Women's Club	40		130	12,299	13,858	13,091	12,654	12,092	15,900				80,064
Other ~ Annual Fee	23,055	275	2,400	2,680									28,410
Other ~ Junior League								625	50				675
Other ~ Pay on Account			1,000	635	4,924	811	50	10,660	25				18,105
Other ~ donations						50	381	153					584
Other ~ CC Tips	1,130	1,138	2,107	5,164	6,842	6,896	6,403	6,520	6,211				42,411
Other ~ Misc	33	410	495	586	1,445	636	847	1,250	2,977				8,679
TOTAL REVENUE	\$ 113,412	\$ 62,464	\$ 109,848	\$ 283,823	\$ 380,790	\$ 366,106	\$ 349,737	\$ 393,018	\$ 340,745	\$ -	\$ -	\$ -	\$ 2,399,943
18 hole equivalent	1715	1233	2025	4881	6933	6430	6366	6619	5840	0	0	0	42,042
Average per 18 hole eq	\$ 66.13	\$ 50.66	\$ 54.25	\$ 58.15	\$ 54.92	\$ 56.94	\$ 54.94	\$ 59.38	\$ 58.35	#DIV/0!	#DIV/0!	#DIV/0!	\$ 57.08
Golf, Range, Cart per 18 eq	\$ 42.10	\$ 36.80	\$ 37.45	\$ 37.94	\$ 35.50	\$ 37.21	\$ 37.22	\$ 37.43	\$ 37.95	#DIV/0!	#DIV/0!	#DIV/0!	\$ 37.35
Agreed upon improvement rounds @ \$31.50 average rate, until rate change May 2024 changed to \$35.50	1,132	840	1,378	3,474	4,127	4,444	4,490	4,748	4,346				28,979
Course Improvement fund \$2 per round transfer date	\$ 2,265	\$ 1,681	\$ 2,756	\$ 6,949	\$ 8,254	\$ 8,887	\$ 8,979	\$ 9,497	\$ 8,691	\$ -	\$ -	\$ -	57,959
	4/3/2024	4/3/2024	4/3/2024	5/8/2024	6/14/2024	8/14/2024	8/14/2024	9/4/2024	10/2/2024				

Monthly Summary to be submitted to Washoe County by the 10th of the following month.

Accounting Assumptions:

Gift Cards are recorded as revenue when sold due to immateriality

Annual Dues are recorded as revenue when sold due to immateriality

Promo Rounds will be recorded in Revenue in the year sold. This is new in 2021.

Cal-Mazz

2024 Rounds of Play

Sierra Sage Golf Course

	\$\$	Winter Rates				Summer Rates						Winter Rates		TOTAL
		Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	
18 Green Fee						1,515	1,517	1,428	1,331	1,372				7,161
18 Junior						132	202	224	173	163				894
18 Senior						995	1,087	1,007	1,179	1,048				5,316
Winter 18		343	336	481	1,103									2,263
Winter Jr 18		39	34	39	109									221
Winter Sr 18		636	362	534	1,205									2,737
9 Hole Walk-Up						275	140	130	119	106				770
9 Hole Walk-Up Jr						52	27	36	41	30				186
9 Hole Walk-Up Sr						155	121	133	133	154				696
9 Hole Walk-Up Winter		339	292	675	1,818									3,124
9 Hole Walk-Up Jr Winter		17	14	13	97									141
9 Hole Walk-Up Sr Winter		162	115	198	323									798
Late Rate 18		4	4	57	57	1,061	1,055	863	1,076	1,081				5,258
Late Rate 9						707	703	1,053	968	558				3,989
Late Rate Junior														0
Late Rate Senior														0
2nd 9 Adult						4		3	3	9				19
2nd 9 Junior														0
2nd 9 Senior						5	2	6	1	2				16
2nd 9 Winter Adult				1	2									3
2nd 9 Winter Sr		1	2	3										6
DAILY FEE SUBTOTAL:		1,541	1,159	2,001	4,714	4,901	4,854	4,881	5,024	4,523	0	0	0	33,598

Golden Annual															0
Adult Annual	100	96	131	240	243	219	220	264	220						1,733
Senior Annual	6														6
SC - Adult 10-Play	5	4	1	7	7	12	21	11	17						85
SC - Adult 25-Play					2		1								3
SC - Adult 9 Hole 10-Play	2			5	15	8	2	9	7						48
SC - Junior 18 Hole 10-Play															0
SC - Junior 9 Hole 10-Play		6													6
SC - Senior 10-Play	1	1	6	49	163	159	151	231	187						948
SC - Senior 25-Play	14	7	2	31	116	105	107	129	137						648
SC - Senior 9 Hole 10-Play	11		4	12	17	21	35	34	27						161
SC - Golden 9 Hole 10-Play															0
SC - Gold 18 Hole 10-Play															0
SC - Golden 25-Play															0
SC - Golden+ 10-Play															0
SC - Golden+ 25-Play															0
Promo Rounds Redeemed	182	101	170	410	1,147	1,083	1,098	1,051	775						6,017
Tournaments							4								4
Special Twilight															0
UNR Golf Team	8	4	1	41											54
High School			44	129	106	2	1	56							338
Jr. Golf Comp	2				16	65	137	39							259
Misc. Comp	23	6	21	76	66	62	79	61	56						450
Birthday Comp															0
Employee Guest Winter	19	6	18	65											108
Employee Guest Summer	4				89	87	80	101	82						443
PGA Comp	10	10	11	27	29	20	19	28	10						164
Employee Comp	53	47	62	203	277	244	222	230	245						1,583
2-1 NNGA															0
2-1 West Coast Golf															0
Birdie Bug Ad															0
Other Promos							7	5							12
SPECIAL FEE SUBTOTAL:	440	288	471	1,295	2,293	2,087	2,184	2,249	1,763	0	0	0	0	13,070	

TOTAL DAILY ROUNDS:	1,981	1,447	2,472	6,009	7,194	6,941	7,065	7,273	6,286	0	0	0	0	46,868
18-HOLE EQUIVALENT:	1,715	1,233	2,025	4,881	6,933	6,430	6,366	6,619	5,840	0	0	0	0	42,042

Walk Up 18	1,041	738	1,072	2,482	2,731	2,893	2,737	2,784	2,665	0	0	0	0	19,143
Walk Up 9	519	423	890	2,240	491	290	308	297	301	0	0	0	0	5,759
Twilight 18	4	4	57	57	1,061	1,055	863	1,076	1,081	0	0	0	0	5,258
Twilight 9						703	1,053	968	558	0	0	0	0	3,282
Smart Cards 18	20	12	9	87	288	276	280	371	341	0	0	0	0	1,684
Smart Cards 9	13	6	4	17	32	29	37	43	34	0	0	0	0	215
Annuals	106	96	131	240	243	219	220	264	220	0	0	0	0	1,739
Tournaments	0	0	0	0	0	0	4	0	0	0	0	0	0	4
Misc 18	268	164	309	886	1,641	1,476	1,563	1,470	1,086	0	0	0	0	8,863
Misc 9														0
TOTAL:	1,971	1,443	2,472	6,009	6,487	6,941	7,065	7,273	6,286	0	0	0	0	45,947

Bell-Men Golf Revenue Summary Report 2024

Rounds of Play Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2024 Total
DAILY FEE ROUNDS													
18 Green Fee	0	0	0	578	894	1091	869	861	610				
18 Senior	0	0	0	496	592	925	638	647	438				
18 Winter Green Fee	125	116	327	0	0	0	0	0	0				
18 Winter Junior	12	19	29	0	0	0	0	0	0				
18 Winter Senior	176	148	256	0	0	0	0	0	0				
18 Winter Twilight	512	563	892	0	0	0	0	0	0				
9 Winter Green Fee	231	271	471	3	0	0	0	0	0				
9 Green Fee	2	2	0	54	79	45	39	52	38				
9 Senior	0	0	0	255	299	285	344	280	200				
Twilight 9 hole	0	10	0	2453	2266	2189	2220	2020	901				
Late/Twilight - Adult	4	0	0	601	900	837	595	866	749				
Late/Twilight - Jr-Exec.	0	0	0	24	48	111	58	62	43				
Late/Twilight - Sr.	1	0	0	291	367	360	293	417	203				
YOC	35	50	59	131	106	137	168	118	78				
Groupon	0	1	0	3	34	46	75	69	51				
Tournaments	0	0	0	28	52	0	276	84	432				
Disc Golf	45	55	57	32	50	44	48	63	72				
DAILY ROUNDS SUBTOTAL	1143	1235	2091	4949	5687	6070	5623	5539	3815	0	0	0	36152
ANNUAL/PASSES													
Senior/Golden Annual-18 hole	1	0	1	0	1	0	0	1	2				
Adult Annual-18 hole	487	412	605	935	1113	890	1040	1009	811				
Jr. Annual-18 hole	1	1	4	1	1	1	2	4	8				
Senior/Golden Annual-9 hole	4	4	9	15	9	10	5	8	5				
Smart Card-9 Holes	0	0	2	10	0	2	5	1	9				
Smart Card-18 Holes	35	18	29	262	362	248	295	324	223				
Winter Annual	31	33	0	0	0	0	0	0	0	0	0	0	9289
ANNUAL/PASSES SUBTOTAL	559	468	650	1223	1486	1151	1347	1347	1058	0	0	0	9289
SPECIAL ROUNDS (NON-REVENUE)													
Complimentary rounds-Pro/PGA	0	2	0	9	14	3	13	6	3				
Complimentary rounds-Promo/Players	3	0	1	0	34	2	3	13	4				
High School Team	0	36	0	36	0	36	16	16	32				
UNR Team	0	0	0	0	0	0	0	0	0				
Marshall/Employee	3	1	2	12	24	8	16	9	17				
SPECIAL ROUNDS SUBTOTAL	6	39	3	57	72	49	48	44	56	0	0	0	374
TOTAL ALL ROUNDS	1708	1742	2744	6229	7245	7270	7018	6930	4929	0	0	0	45815
18 Hole Equivalent	1590	1599	2503	4834	5919	6005	5712	5750	4353	0	0	0	38262

Notes/Explanations:

