

**Cal-Mazz Golf Management Revenue
Summary Report 2024
Sierra Sage Golf Course**

Revenue Summary:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2024
Green Fees	\$ 35,673	\$ 26,469	\$ 43,403	\$ 109,442	\$ 146,515	\$ 139,973	\$ 141,425	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 642,900
Tournament Revenue													-
Driving Range	7,512	5,158	8,722	20,540	24,904	22,793	21,532						111,161
Power Carts	29,015	13,745	23,716	55,205	74,735	76,510	73,954						346,880
Lessons	65	65	85	995	1,116	1,203	1,011						4,540
Other rental, repair	70	180	135	550	650	945	830						3,360
Pro Shop Merchandise	3,722	3,107	7,489	17,673	28,674	22,032	22,799						105,476
Food & Beverage	11,309	10,352	17,995	44,462	61,243	62,010	55,975						263,346
Gift Cards	560	445	110	8,649	8,679	12,427	5,783						36,653
Sales Tax	1,228	1,120	2,081	4,943	7,205	6,729	6,093						29,399
Other - Men's/Women's Club	40		130	12,299	13,858	13,091	12,654						52,072
Other - Annual Fee	23,055	275	2,400	2,680									28,410
Other - Junior League													-
Other - Pay on Account			1,000	635	4,924	811	50						7,420
Other - donations						50	381						431
Other - CC Tips	1,130	1,138	2,107	5,164	6,842	6,896	6,403						29,680
Other - Misc	33	410	495	586	1,445	636	847						4,452
TOTAL REVENUE	\$ 113,412	\$ 62,464	\$ 109,848	\$ 283,823	\$ 380,790	\$ 366,106	\$ 349,737	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,666,180

18 hole equivalent	1715	1233	2025	4881	6933	6430	6366	0	0	0	0	0	29,583
Average per 18 hole eq	\$ 66.13	\$ 50.66	\$ 54.25	\$ 58.15	\$ 54.92	\$ 56.94	\$ 54.94	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 56.32
Golf, Range, Cart per 18 eq	\$ 42.10	\$ 36.80	\$ 37.45	\$ 37.94	\$ 35.50	\$ 37.21	\$ 37.22	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 37.22

Agreed upon improvement rounds @ \$31.50 average rate, until rate change May 2024 changed to \$35.50	1,132	840	1,378	3,474	4,127	4,444	4,490	-	-	-	-	-	19,885
Course Improvement fund \$2 per round	\$ 2,265	\$ 1,681	\$ 2,756	\$ 6,949	\$ 8,254	\$ 8,887	\$ 8,979	\$ -	\$ -	\$ -	\$ -	\$ -	39,771
<i>transfer date</i>	4/3/2024	4/3/2024	4/3/2024	5/8/2024	6/14/2024								

Monthly Summary to be submitted to Washoe County by the 10th of the following month.

Accounting Assumptions:

Gift Cards are recorded as revenue when sold due to immateriality
Annual Dues are recorded as revenue when sold due to immateriality

Promo Rounds will be recorded in Revenue in the year sold. This is new in 2021.

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Sierra Sage Golf Course**

Revenue Summary:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2024
Green Fees	\$ 35,673	\$ 26,469	\$ 43,403	\$ 109,442	\$ 146,515	\$ 139,873	\$ 141,425	\$ 149,576	\$ -	\$ -	\$ -	\$ -	\$ 792,476
Tournament Revenue													
Driving Range	7,512	5,158	8,722	20,540	24,904	22,793	21,532	21,478					132,639
Power Carts	29,015	13,745	23,716	55,205	74,735	78,510	73,954	76,679					423,559
Lessons	85	85	85	995	1,118	1,203	1,011	1,803					6,343
Other rental repair	70	180	135	550	850	945	830	965					4,325
Pro Shop Merchandise	3,722	3,107	7,489	17,673	28,874	22,032	22,799	27,280					132,736
Food & Beverage	11,309	10,352	17,995	44,462	61,243	62,010	55,975	62,841					326,187
Gift Cards	560	445	110	6,649	8,679	12,427	5,783	13,830					50,483
Sales Tax	1,228	1,120	2,081	4,943	7,205	6,729	6,093	7,286					36,685
Other - Men's/Women's Club	40		130	12,299	13,858	13,091	12,654	12,092					64,164
Other - Annual Fee	23,055	275	2,400	2,680									28,410
Other - Junior League								625					625
Other - Pay on Account			1,000	635	4,924	811	50	10,660					18,080
Other - donations						50	381	153					584
Other - CC Tips	1,130	1,138	2,107	5,164	8,842	6,896	6,403	6,520					36,200
Other - Misc	33	410	495	586	1,445	636	847	1,250					5,702
TOTAL REVENUE	\$ 113,412	\$ 82,464	\$ 106,848	\$ 283,823	\$ 380,790	\$ 386,106	\$ 349,737	\$ 393,018	\$ -	\$ -	\$ -	\$ -	\$ 2,059,198
18 hole equivalent	1715	1233	2025	4881	6933	6430	6366	6619	0	0	0	0	36,202
Average per 18 hole eq	\$ 66.13	\$ 50.66	\$ 54.25	\$ 58.15	\$ 54.92	\$ 56.94	\$ 54.94	\$ 59.38	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 56.88
Golf, Range, Cart per 18 eq	\$ 42.10	\$ 36.80	\$ 37.45	\$ 37.94	\$ 35.50	\$ 37.21	\$ 37.22	\$ 37.43	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 37.25
Agreed upon improvement rounds @ \$31.50 average rate, until rate change May 2024 changed to \$35.50	1,132	840	1,378	3,474	6,127	4,444	4,490	4,748					24,634
Course improvement fund \$2 per round	\$ 2,265	\$ 1,681	\$ 2,756	\$ 6,949	\$ 9,254	\$ 8,887	\$ 8,979	\$ 9,497					49,268
transfer date	4/3/2024	4/3/2024	4/3/2024	5/8/2024	6/14/2024	8/14/2024	8/14/2024	9/4/2024					

Monthly Summary to be submitted to Washoe County by the 10th of the following month.

Accounting Assumptions:

Gift Cards are recorded as revenue when sold due to immateriality
Annual Dues are recorded as revenue when sold due to immateriality

Range Rounds will be recorded in Revenue in the year sold. This is new in 2021.

Bell-Men Golf Revenue Summary Report 2024

Rounds of Play Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2024 Total
DAILY FEE ROUNDS													
18 Green Fee	0	0	0	578	894	1091	869	861					
18 Senior	0	0	0	496	592	925	638	647					
18 Winter Green Fee	125	116	327	0	0	0	0	0					
18 Winter Junior	12	19	29	0	0	0	0	0					
18 Winter Senior	176	148	256	0	0	0	0	0					
18 Winter Twilight	512	563	892	0	0	0	0	0					
9 Winter Green Fee	231	271	471	3	0	0	0	0					
9 Green Fee	2	2	0	54	79	45	39	52					
9 Senior	0	0	0	255	299	285	344	280					
Twilight 9 hole	0	10	0	2453	2266	2189	2220	2020					
Late/Twilight - Adult	4	0	0	601	900	837	595	866					
Late/Twilight - Jr-Exec.	0	0	0	24	48	111	58	62					
Late/Twilight - Sr.	1	0	0	291	367	360	293	417					
YOC	35	50	59	131	106	137	168	118					
Groupon	0	1	0	3	34	46	75	69					
Tournaments	0	0	0	28	52	0	276	84					
Disc Golf	45	55	57	32	50	44	48	63					
DAILY ROUNDS SUBTOTAL	1143	1235	2091	4949	5687	6070	5623	5539	0	0	0	0	32337
ANNUAL/PASSES													
Senior/Golden Annual-18 hole	1	0	1	0	1	0	0	1					
Adult Annual-18 hole	487	412	605	935	1113	890	1040	1009					
Jr. Annual-18 hole	1	1	4	1	1	1	2	4					
Senior/Golden Annual-9 hole	4	4	9	15	9	10	5	8					
Smart Card-9 Holes	0	0	2	10	0	2	5	1					
Smart Card-18 Holes	35	18	29	262	362	248	295	324					
Winter Annual	31	33	0	0	0	0	0	0					
ANNUAL/PASSES SUBTOTAL	559	468	650	1223	1486	1151	1347	1347	0	0	0	0	8231
SPECIAL ROUNDS (NON-REVENUE)													
Complimentary rounds-Pro/PGA	0	2	0	9	14	3	13	6					
Complimentary rounds-Promo/Players	3	0	1	0	34	2	3	13					
High School Team	0	36	0	36	0	36	16	16					
UNR Team	0	0	0	0	0	0	0	0					
Marshall/Employee	3	1	2	12	24	8	16	9					
SPECIAL ROUNDS SUBTOTAL	6	39	3	57	72	49	48	44	0	0	0	0	318
TOTAL ALL ROUNDS	1708	1742	2744	6229	7245	7270	7018	6930	0	0	0	0	40886
18 Hole Equivalent	1590	1599	2503	4834	5919	6005	5712	5750	0	0	0	0	33909

Notes/Explanations:

